# Abu Dhabi National Insurance Company P.J.S.C. Chief Executive Officer's Statement For the nine-month period ended 30 September 2023

I am very pleased to provide the following status update on ADNIC's operating performance for the ninemonth period ended 30 September 2023.

Our net profit reached AED 301.9 million for the nine-month period ended 30 September 2023, representing a 16.2% increase compared to the same period in the previous year. This is a direct outcome of our market leading underwriting and investment performance.

Our progressing acquisition of the 51% stake in the Allianz Saudi Fransi Cooperative Insurance Company in Saudi Arabia solidifies our position as a leading composite insurer beyond our native UAE market and into the wider GCC region. We are excited about the next phase of our growth, particularly given our field presence in the two largest and fastest growing markets in the Middle East.

We remain committed to engaging with all stakeholders on our various sustainability initiatives, which will continue to be a core operational focus at ADNIC. We recently signed the UAE Climate Responsible Companies Pledge to further embed sustainable practices in our operations and inspire our customers and partners to embrace sustainable action for a brighter, net-zero future.

Emiratisation continues to be a key strategic pillar for ADNIC. We recently launched our Mawhoob Programme, a development initiative for our UAE nationals. The programme is designed to provide UAE Nationals with the technical expertise and leadership skills necessary for future success, in partnership with leading institutions. We look forward to unlocking the potential of our national workforce and paving the way for the next generation of industry leaders.

# Key Financial Highlights (prior year numbers are reinstated in line with IFRS 17 standard requirements)

#### Total Insurance revenue

For the nine-month period ended 30 September 2023, ADNIC's total insurance revenue stood at AED 3.33 billion, compared to AED 3.41 billion for the same period in 2022. We have now completed the cycle of reducing our relative exposure to highly reinsured corporate insurance programs and are in position to deliver clear risk retention growth going forward.

# Net insurance service result

For the nine-month period ended 30 September 2023, ADNIC's net insurance service result stood at AED 271.4 million, against AED 291.4 million for the same period in 2022. This is aligned with the overall market cycle and the applicable stage of the necessary financial reporting transition due to the newly introduced IFRS17 standard requirements.

# Net Income from investment

ADNIC's net income from investment increased to AED 158.9 million for the nine-month period ended 30 September 2023, compared to AED 93.8 million for the same period in 2022. This comes as the continued impact of several key factors including higher interest and coupon incomes and successful strategic changes in the underlying asset allocation.

#### Other operating expenses

Other operating expenses for the nine-month period ended 30 September 2023 stood at AED 127.8 million, compared to AED 121.8 million for the same period in 2022. This reflects our ongoing commitment to successful delivery of operational excellence and digital transformation strategic initiatives.

#### Profit for the period

The consolidated outcome of the above financial streams for the nine-month period ended 30 September 2023, is a profit for the period increase of 16.2% to AED 301.9 million, compared to AED 259.8 million for the same period in 2022. We remain confident and committed that this trend will continue well into the last quarter of this year and beyond.

Finally, I would like to thank our clients, partners and shareholders for the continuous trust and confidence they have placed in us, as well as our Board of Directors for their constant guidance and support and our management team and overall workforce for their ethos, hard work and dedication towards ADNIC's continued success.

Charalampos Mylonas Chief Executive Officer