

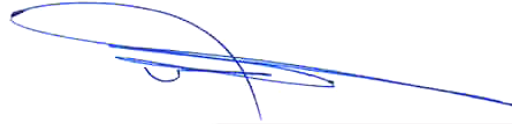
## Template for discussion report and analysis of the board of directors of the listed public shareholding company

<b>Date</b>	5 <sup>th</sup> August 2020																																
<b>Name of the Listed Company</b>	Abu Dhabi National Insurance Company PJSC																																
<b>The period of the financial statements covered by the report</b>	First Half 2020.																																
<b>Overview of the main results during the financial period</b>	Gross written premiums up 9.1%. Profitability across lines was very strong with total Underwriting Profits up 67.0% for the first six months to AED 276.3 million.																																
<b>Securities issued during the financial period</b>	None																																
<b>Summary of the most important non-financial events and developments during the financial period</b>	ADNIC utilized its digital infrastructure and business continuity plan to respond effectively to COVID-19 pandemic and to deliver uninterrupted services. A comprehensive range of preventive measures was undertaken to maintain health & safety of employees as well as support customers and stakeholders.																																
<b>Summary of operational performance during the financial period</b>	Healthy underlying growth in net profit and total assets Performance underpinned by strong balance sheet and solvency position Maintained strong 2019 momentum with strong solvency position Ongoing efficiency programme and focus on profitable business lines GWP up 9.1% in line with increased business volumes and particularly strong commercial line performance. Slight fall in consumer premiums as unprofitable business continued to be carved out while maintaining pricing and underwriting discipline																																
<b>Summary of profit and loss during the financial period</b>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 60%;"></th> <th style="text-align: right;">H1 2020</th> <th style="text-align: right;">H1 2019</th> <th style="text-align: right;">Variance</th> </tr> </thead> <tbody> <tr> <td>Net underwriting income</td> <td style="text-align: right;">276.3</td> <td style="text-align: right;">165.4</td> <td style="text-align: right;">67.0%</td> </tr> <tr> <td>Investment Income</td> <td style="text-align: right;">55.1</td> <td style="text-align: right;">79.1</td> <td style="text-align: right;">-30.3%</td> </tr> <tr> <td>General &amp; Admin expenses – adj*</td> <td style="text-align: right;">(117.0)</td> <td style="text-align: right;">(119.2)</td> <td style="text-align: right;">-1.8%</td> </tr> <tr> <td><b>Net Profit – adj*</b></td> <td style="text-align: right;"><b>214.4</b></td> <td style="text-align: right;"><b>125.3</b></td> <td style="text-align: right;"><b>71.1%</b></td> </tr> <tr> <td>Provision for doubtful debts</td> <td style="text-align: right;">(24.7)</td> <td style="text-align: right;">(6.7)</td> <td style="text-align: right;">268.7%</td> </tr> <tr> <td><b>Net profit</b></td> <td style="text-align: right;"><b>189.7</b></td> <td style="text-align: right;"><b>118.6</b></td> <td style="text-align: right;"><b>59.9%</b></td> </tr> <tr> <td><b>Basic and diluted earnings per share (AED)</b></td> <td style="text-align: right;"><b>0.33</b></td> <td style="text-align: right;"><b>0.21</b></td> <td style="text-align: right;"><b>57.1%</b></td> </tr> </tbody> </table> <p>*Excluding provision for doubtful debts</p>		H1 2020	H1 2019	Variance	Net underwriting income	276.3	165.4	67.0%	Investment Income	55.1	79.1	-30.3%	General & Admin expenses – adj*	(117.0)	(119.2)	-1.8%	<b>Net Profit – adj*</b>	<b>214.4</b>	<b>125.3</b>	<b>71.1%</b>	Provision for doubtful debts	(24.7)	(6.7)	268.7%	<b>Net profit</b>	<b>189.7</b>	<b>118.6</b>	<b>59.9%</b>	<b>Basic and diluted earnings per share (AED)</b>	<b>0.33</b>	<b>0.21</b>	<b>57.1%</b>
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<b>Summary of financial position as at the end of the financial period</b>	Total Deposits & cash: AED 711.7 million Total Technical reserves: AED 4.80 billion Total Shareholders' Equity: AED 2.19 billion																																				
<b>Summary of cash flows during the financial period</b>	Net cash generated from operating activities AED 104.5 million Net cash used in investing activities AED 314.5 million Net cash used in financing activities AED 144.6 million																																				
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<b>Expectations for the sector and the company's role in these expectations</b>	Moving to the remainder of the year, we are looking forward to continuing to leverage our innovative capabilities to meet the ever growing needs of our clients.																																				
<b>Expectations regarding the economy and its impact on the company and the sector</b>	The full impact of COVID-19 is being assessed. We expect financial markets and economies to recover over time. Impact on different business lines is likely to be mixed and is being analysed, with potential top-line pressure on Motor countered by increasing relevance of Medical and Life products. ADNIC will focus on low volatility investments and maintaining a diversified portfolio by geography and asset class.																																				
<b>Future plans for growth and changes in operations in future periods</b>	ADNIC will focus on product development and increased digitization to drive business growth and operational effectiveness.																																				

The size and impact of current and projected capital expenditures on the company	Net capital expenses for H1 2020 was AED 10.6 million.
The developments of the implementation of projects, plans and transactions and deals that were discussed by the company's board of directors in the report for the previous fiscal year	The company's board of directors noted the progress in implementation of the company's strategy.

Ahmad Idris  
Chief Executive Officer  
Signature:



5 August 2020

Company's Seal:

